

## Launceston, 28-29 May 2019

Can your business *really* fund future growth, debt reduction, retirement and succession?

Maybe you're just scraping by?

Or you're not sure where to start to better understand and improve your business performance?



Join a group of like-minded producers and equip yourself to take a hard look at your business and take back control.



### What you'll learn

- What's driving profit in your business – and what's not
- How to set up your financial system to provide you with the information to help manage your business.
- How to demystify your financial statements
- New infrastructure or equipment: which one will deliver the biggest bang for your buck?
- Funding for education, succession and retirement: how much is needed and what can your business fund?



### Why attend

- Gain the skills and confidence to really analyse your business
- Understand universal business principles and terms and their application to your business
- Learn from presenters who understand pastoral businesses
- Receive a full set of course notes and a suite of decision support tools to use at home
- Money back guarantee if you're not 100% satisfied the workshop has improved your business skills
- Free attendance to future ½ day follow-up workshops



**More than 500 producers have already attended Business EDGE.  
Here's what a few of them had to say about it...**

"An interactive workshop that enabled me to get a better understanding of the figures and the profit drivers in our business."

Melissa Fergusson, 'Grindstone Bay'  
Triabunna

"We have been looking at our business through a dirty windscreen for a long time and in two days you have cleaned that windscreen for us."

"We are now able to review our business and make valuable changes that will save us money and make our enterprise more profitable."

"The course was very worthwhile & timely. It was the information 'gap' we were wanting to satisfy in our business."

"John provided great delivery, he was approachable, funny and not forceful of his opinions & he was interested in having a debate about topics that were challenged."



#### Your investment

	<b>Full fee (each)</b>
1 person	\$1,500+gst
2+ persons for business	\$1,250+gst

#### Deliverer

John Francis, Director/Consultant, Holmes Sackett

John Francis is farm business management consultant with over ten years' experience in agricultural consultancy and an additional fifteen years' experience in production agriculture (agronomy). John is an excellent business manager with a practical understanding of the drivers of profitability in agriculture. John works at a strategic and tactical level with corporate and family farm businesses to improve productivity and profitability. He delivers industry benchmarking projects and has designed and delivered many training workshops, across Australia, on business-related topics.



#### Registration

To register, visit [2FKNSXB](#) Registration closes Monday 17 May 2019

Balmoral on York  
19 York Street LAUNCESTON  
Day 1 – 8.30am – 5.30pm & Day 2 – 7.30am – 4.00pm

For more information, phone **Prue Francis** 0435 052 255 or email [prue@holmessackett.com.au](mailto:prue@holmessackett.com.au)

Business EDGE has been developed by Meat & Livestock Australia.  
Holmes Sackett delivers Business EDGE across NSW and in Tasmania